

U.S.-Russia Business Relations – Challenges and Opportunities in the New Norm

A program presented by the ABA Section of International Law

Venue: Dechert, LLP, Philadelphia, Pennsylvania. **Date/Time:** May 10, 2016, 8:30 AM - 12:30 PM

Program Description: Don't miss a cutting-edge discussion with leading experts on legal, business, and policy aspects of doing business and investing in today's Russia. With the Russian government focused on localization of production, the panelists will look beyond the current political situation to discuss the current legal environment for companies investing in Russia, particularly in the areas of life sciences and technology where U.S. companies see greater opportunities. They will also address potential opportunities for Russian companies and entrepreneurs in the U.S. market.

Program Agenda:

8:30 AM – 8:35 AM Welcome from the ABA ILS Russia/Eurasia Committee (Michael A. Shapiro, Vice Chair of the Russia/Eurasia Committee) (5 minutes)

Topical Panels (1 hour each):

- 8:35 AM – 9:35 AM Overview of the current Russian economy and opportunities for investors in the geopolitical environment
 - What is the impact to US companies arising out of the drive to localize production in Russia and diversify trade and investment away from more traditional western partners?
 - Which industries are most affected by sanctions and where do opportunities continue to exist?
 - Dan Russell (U.S.-Russia Business Council)
 - J.P. Natkin (Macro Advisory)
 - Charles Ryan (UFG Asset Management)
 - Laura Brank (Dechert LLP – moderator)
- 9:35 AM – 10:35 AM Technology and innovation: challenges and opportunities to consider when investing in companies in Russia, including venture investments, IP issues and innovative startups
 - The legal frameworks for innovation in Russia and state programs focusing on innovation.
 - Market realities and issues for potential investors to consider in both the US and Russian markets in the area of innovation, including IP issues.
 - Life at RUSNANO, venture investments and an overview of successful innovative projects.
 - Innovative Russian startups in the US, educational programs and current developments in university-based IP in Russia.
 - What can be done to foster US-Russian collaboration in the area of innovation?
 - Dmitry Akhanov (RUSNANO USA, Inc.)
 - Tom Thomson (T. Thomson & Associates, L.L.C.)
 - Adrian Erlinger (American Councils for International Education)
 - Elena Beier (Beier and Partners – moderator)

Break (10:35 AM – 10:55 AM)

- 10:55 AM – 11:55 AM Current legal and finance issues affecting the Russian market, including access to capital, and sanctions on Russian companies and Russia's countermeasures
 - Overview of US and EU Ukraine-related sanctions on Russia: what they are and where they are going.
 - Russia's legislative measures to protect its "economic sovereignty": privacy and personal data laws including the personal data localization requirement.
 - How to protect your company from Russian retaliatory measures: consider both how your company's investments are structured and how any agreements governing your investments address dispute resolution.
 - Quick update on cases pending in US courts that have implications for US-Russia relationships.
 - Randy Bregman (Dentons)
 - Eli Feldman (EPAM Systems)
 - Bruce Marks (Marks & Sokolov)
 - Maxim Voltchenko (Duane Morris LLP – moderator)

11:55 AM – 12:10 PM Concluding remarks from Michael A. Shapiro (Vice Chair of the Russia/Eurasia Committee) and Laura Brank (Dechert LLP)

12:10-12:30 PM Networking